

# Elysys

Financial Systems



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## COMPANY

Established 1999

Microsoft partner  
Since 2006

Financial services  
specialist since 2007

## CLIENT BASE

50 clients

30 family Offices

Over \$200 billion assets  
under management

1200 Users

Average 95% client annual  
software contract renewal rate

## THE FINANCIAL SERVICES INDUSTRY SPECIALIST

The challenges and complexity of the financial services industry continue to grow, paralleling the increasing pressure of regulations and compliance. To survive and thrive in today's market, financial institutions need every advantage they can get, including solutions that can enhance their financial management.

### PRODUCTS

40 man-years of  
product R&D

2 Microsoft  
CfMD certifications



## A WINNING COMBINATION OF INDUSTRY SKILLS AND MICROSOFT SOFTWARE

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Elysys is a technology specialist in the treasury management and structured finance space. Elysys is the company that pioneered the use of Microsoft ERP applications in the financial services sector, with a vision to bring the most innovative, comprehensive and cost-effective value proposition for the global, mid-market, financial services organizations.

Our mission is to help our clients achieve their long-term business objectives by providing them innovative, intelligent business applications that help them run their entire business and deliver greater insights.

## DIGITAL TRANSFORMATION IN THE FINANCIAL SERVICES INDUSTRY. THE NEED FOR A DIFFERENT APPROACH

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Why develop proprietary systems when Microsoft's next generation of ERP comes with best of breed core financial accounting, banking, security and technology frameworks?

Leveraging the power and scalability of the mighty Microsoft Dynamics 365 Business Central platform brings sustainable advantage, particularly for the delivery of highly specialized treasury management applications.



# Financial report

## Balance sheet

<b>Assets</b>	
Current assets	1,734,826
Non-current assets	88,905
	1,823,731
<b>Liabilities</b>	
Current liabilities	166,630
Non-current liabilities	110,327
	276,957
<b>Equity</b>	
Paid-in capital	74,393
Retained earnings	72,921
	1,472

## Equity statement

<b>Current year</b>	
Comprehensive income	1,774,576
Issue of share capital	15,897
Dividends	88,905
	23,853
<b>Previous year</b>	
Comprehensive income	166,630
Issue of share capital	110,327
Dividends	56,303
	67,676

## Cash flow statement

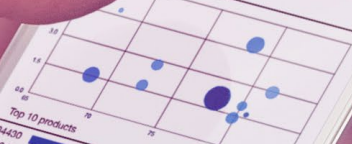
<b>Operations</b>	
Net earnings	12,978,516
Depreciation	12,873,892
	104,624
<b>Investing</b>	
Real estate	6,372,535
Equipment	1,385,395
	4,439,118
<b>Financing</b>	
Notes payable	6,505,981
	6,505,981

## Income statement

	12,978,516
	12,873,892
	104,624
Development	6,372,535
	1,385,395
	4,439,118
	548,022
	6,505,981

## BUSINESS DASHBOARD

Evolution Metric	Actual vs Target	Actual	Target
Revenue		\$3.4M	62.0%
Profit		\$1.2M	108.7%
Avg. Order Size		\$650.3	71.0%
On Time Delivery		98.0%	98.0%
New Customers		15432	145.0%
Cust. Satisfaction		88.3%	105.1%
Market Share		48.9%	88.3%



### Top 10 products

#04420	
#48943	
#33980	
#00324	
#05437	
#94021	
#21389	
#02489	
#11388	
#11103	

## DELIVERING INNOVATIVE SYSTEM EXPERIENCES WITH SPEED AND AGILITY

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- Many years of combined experience in the accounting and financial services industry
- Full solution lifecycle services from design through deployment, optimisation and management
- Software that has the same flexibility and functionality, whether in the cloud or on-premises
- A robust treasury management solution for financial institutions in the private and public sector
- Specialised knowledge of software for wealth management and structured finance organisations
- Global reach with deployments around the world from the US to Europe, the Middle East and the Far East
- Software underpinned by Microsoft Dynamics in a modularised, vertically focused architecture
- Detailed reporting and analysis through our Business Intelligence module

## MANAGING THE REALITIES OF RISK, REGULATION, LEGACY SYSTEMS, AND COST PRESSURES

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A financial management solution that is tightly integrated with all relevant data sources within an organization makes a significant contribution to forecasting precision and worker productivity by creating a single source of truth - a core data set upon which all reporting and analytics can be based.





## AN AGILE KANBAN METHODOLOGY TO SYSTEM DELIVERY

From project scoping to go-live and support, implementations are undertaken utilising an Agile Kanban methodology to ensure timely and efficient delivery. This approach also allows clients to work collaboratively with the Elsys team and, when necessary, service integrators.



## EXPERTISE

Treasury management  
Performance analytics  
Structured finance  
Statutory reporting  
Investment accounting

## INNOVATION

Setting up new standards  
of unifying data  
Cutting down labor  
intensive tasks  
Breaking down the silos  
between, front, mid  
and back office

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Certified for  
Microsoft  
Dynamics  
NAV