IQEQ

Know how Know you

Know how

You need a service provider with the scale to master complex regulations across diverse jurisdictions.

We have the know how to keep on top of legislation and regulations and the resources to act fast. We use cutting-edge technology and robust processes to provide the best service. Our in-house training programme constantly develops our teams' knowledge and skills. Whatever you want to achieve, we have the know how to deliver it.

Know you

The investor services sector is based on trust and personal relationships that are built up over years. Having a single contact you know who also knows you is important.

We have this know you talent. We assign a dedicated client relationship manager to you who will stay with you throughout the relationship. Our people have the ability to anticipate and understand your needs. Whatever you want to achieve, we have the know you to make it happen.

Informed expertise.

Applied experience.

Welcome to IQ-EQ, the next word in investor services.

The world of investor services has become increasingly global, as have you – whether you're a fund manager, a multinational company, a family office, a private individual or family. You invest, do business in, or live across multiple jurisdictions on an international scale. You need a service provider with deep expertise and the experience to apply that knowledge to meet your specific requirements.

With over 3,000 professionals in 23 strategic locations, we have the scale and more importantly the skills to support you in achieving your goals. Our people understand that fund managers need multi-jurisdictional compliance and investor reporting services. They know that companies need to act fast to seize business opportunities or to adapt quickly to changing situations and environments. They recognise that private individuals and their families need to feel confident that their assets, both personal and business, are protected.

We ensure we maintain that essential know how by investing in leading technology, in professional development and in robust policies and procedures.

Service range, deep expertise and leading technology are all essential, but personal service has never been more important. We know that personal connection is vital. That's why we pay equal attention to our people's abilities to know you.

We are IQ-EQ.

Key facts and figures

People worldwide

3000+

Worldwide locations

23

Assets under administration

$500+bn

Minimum senior team experience

20yrs

Our expertise

Fund Services

Private Wealth Services

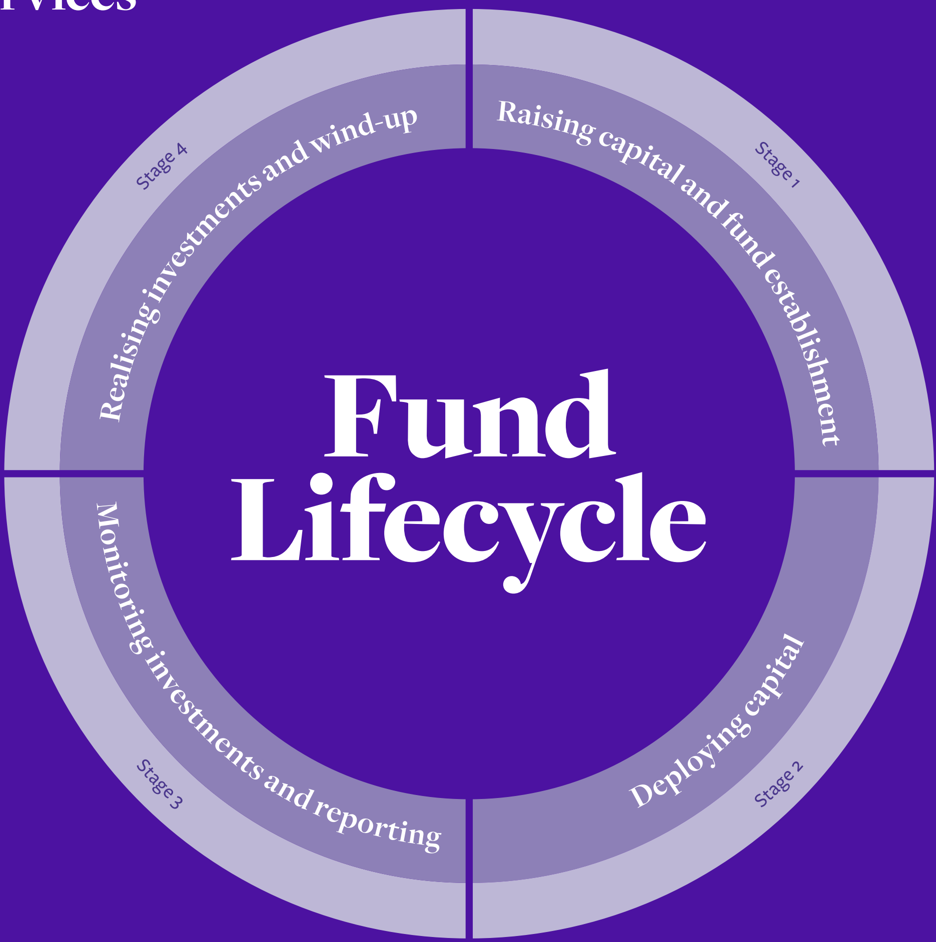
Corporate Services

Alternative Fund Services

You need different services at different stages of your fund's lifecycle. Whatever stage your fund is at, we have the expertise to fully support your needs, wherever you operate from and wherever you domicile your funds.

We coordinate the whole project. We can also work with you to tailor our services to your reporting requirements.

Our services



Stage 1
Raising capital and fund establishment

We coordinate the launch of your fund and provide guidance to ensure the process runs smoothly.

Stage 2
Deploying capital

We provide pro-active updates and expertise around capital calls and deployment.

Stage 3
Monitoring investments and investor reporting

We offer access to data and analytics for your investment portfolio and fast, factual and flexible reporting.

Stage 4
Realising investments and wind-up

We ensure all transactions are wrapped up smoothly and efficiently.

Our expertise

Private Equity & Venture Capital | Real Estate | Energy & Infrastructure | Hedge Funds | Long-only / Mutual Funds | Debt / Credit | Digital Assets

Stage 1

Raising capital and fund establishment

Pragmatic compliance and onboarding are essential for a seamless first stage. You're looking for a highly responsive, pro-active team that can coordinate the launch of your fund – and simple step-by-step guidance to help ensure the process runs smoothly. We recognise that the fund set-up process can feel daunting and that you may require recommendations around best practice reporting templates and investor communications.

We tailor our offering to meet your needs.

We provide

- A fund-raising document repository
- Investor and manager due diligence
- Cash management
- Fund accounting and reporting, including financial statement preparation
- Outsourced business solutions, including office space and payroll
- AIFM and regulatory hosting
- AIF depositary services
- Compliance services, including regulatory authorisation and ongoing compliance monitoring and tax compliance with FATCA and CRS
- Assistance with a full regulatory authorisation and approval process
- AIF fund umbrella for plug-and-play fund launch
- Provision of AML, KYC and MLRO services through industry-leading systems including our RegTech system MaxComply

Stage 2

Deploying capital

Timing is everything during the investment phase. You will want the reassurance that you can call on us as your administration partner at any time for transactional support. But responsiveness isn't all that is needed. You also require pro-active updates and expertise around capital calls and deployment.

We provide

- Corporate secretarial services
- Investor capital calls, including dealing with all investor queries
- SPV and holding company services
- Compliance support in relation to transactional due diligence

Stage 3

Monitoring investments and investor reporting

Prompt, accurate reporting is vital when you're monitoring the performance of your fund's investments. So too is access to data and analytics around the investment portfolio. But support should not stop there as coordinating efficient external audits is also important.

We recognise your need to have the right information at the right time.

We provide

- Accounting and investor reporting
- AIFMD Annex IV reporting
- Valuation reviews
- Fund administration and transfer agency services
- Directorship services
- Investor services
- Risk management, including reporting, portfolio analytics and data access
- Access to data and analytics for you and your investors

Stage 4

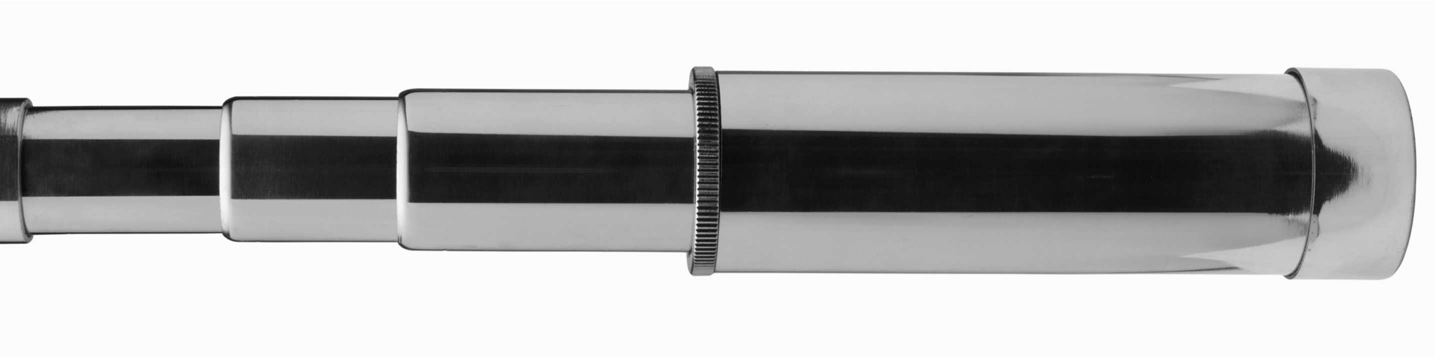
Realising investments and wind-up

As you successfully exit your investment portfolio, you want transactions to complete as efficiently as possible. Any carried interest, waterfalls and distributions need to be expertly calculated and the wind-up process should be seamless, including liquidations, tax and other elements.

We have the people, processes and expertise to help you make that happen.

We provide

- Investor distributions
- Carried interest and fee calculations
- Tax filings and compliance
- Liquidations

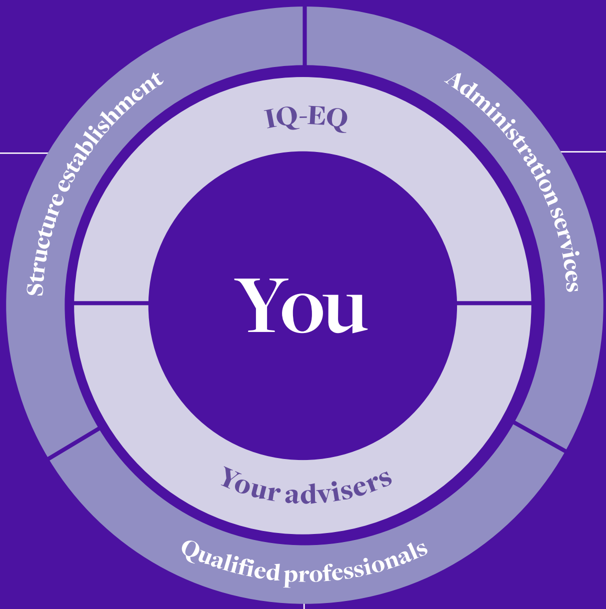


Private Wealth Services

You could be a family patriarch or matriarch, a senior member of a multi-generational family, a serial entrepreneur, an owner of a multinational family business, a corporate or funds senior executive, an investor in private capital – or any number of these. We understand that your requirements are as individual and varied as your interests. So we take the time to listen to you and your advisers and shape our services around your needs and those of your family.

We provide those services at every stage of your wealth planning and management strategy, including corporate and private fund administration and support.

Our services



- Companies
- Foundations
- Funds
- Managed trust companies
- Partnerships
- Private trust companies
- Securitisation vehicles
- Trusts, including discretionary trusts, reserved power trusts and others

- Dissolution/liquidation
- Domiciliation
- Escrow
- Financial accounting and reporting
- Fund administration
- Nominee shareholding
- Outsourced business solutions
- Tax compliance
- Treasury management

- Corporate secretaries
- Directors
- Foundation council members
- Protectors
- Trustees

Structure establishment

When you establish an entity, it needs to meet your requirements. Our expert teams work with you and your advisers to ensure your needs are met.

Qualified professionals

Engaging professionals for your structures brings with it peace of mind. Our people are qualified trust and estate practitioners, accountants, lawyers and chartered secretaries.

Administration services

Our role is to manage the day to day administration of your structures. Our experienced teams provide a range of administration and accounting services within a robust corporate governance framework.

Our expertise

Asset protection

Succession planning

Family office support

Philanthropy

Luxury assets

Alternative assets

Commercial assets

Private funds

Broad expertise. High touch.

Succession planning

Succession planning is important to you. You've worked hard to accumulate, preserve and grow your wealth and you want your family to continue that tradition across successive generations. We work with you and your advisers to ensure that the transfer is not only effective and efficient but also the best fit for your successors and the future needs of their families.

Asset protection

Protecting your assets is fundamental to managing your wealth. That means mitigating the risks of political expropriation, claims from a former spouse or related family member or legal action arising from a high risk occupation, among other threats. Your asset protection structures need to be put in place early to guard against any future liability, not when the liability has occurred or is expected to occur. We implement and manage those structures for you.

Family office support

A family office is often a consideration when your family spans multiple generations and your assets and investments span multiple jurisdictions and multiple structures. In such cases, the broad range of activities undertaken by your family office can require a range of professional services. As an independent provider with a global network of offices, we are ideally placed to provide your family office with that support.

Philanthropy

Sharing your wealth outside of your family leaves a lasting legacy when managed effectively. When your objective is sustainable, high-impact philanthropy you require sophisticated structures and strong governance. You want to make a positive social or environmental impact by investing in a company, organisation, charity or fund. You want your investment to make a financial return that can be reinvested for the long term. We help you achieve that goal.

Wise decisions. Strong growth.

Luxury assets

Your interest in owning a yacht, aircraft or classic car may be to fulfil a personal passion, expand your investment portfolio or meet a business need. Whatever your motivation, the implementation of ownership structures for these luxury assets should benefit you and your family. We understand the need to balance your personal and professional interests and tailor our services accordingly.

Alternative assets

Diversifying your risk can mean diversifying your assets. The well-established alternative asset classes of real estate and private equity are common long-term investment choices. Whatever your motivation, we use our experience for your benefit.

Commercial assets

Your want your family business to grow and prosper. As your commercial assets increase, so do the complexities of managing the operating businesses holding those assets. You may be looking to enter new markets via a joint venture, diversify your investment interests or list one or a group of your companies. We support your business requirements at all stages of the corporate lifecycle.

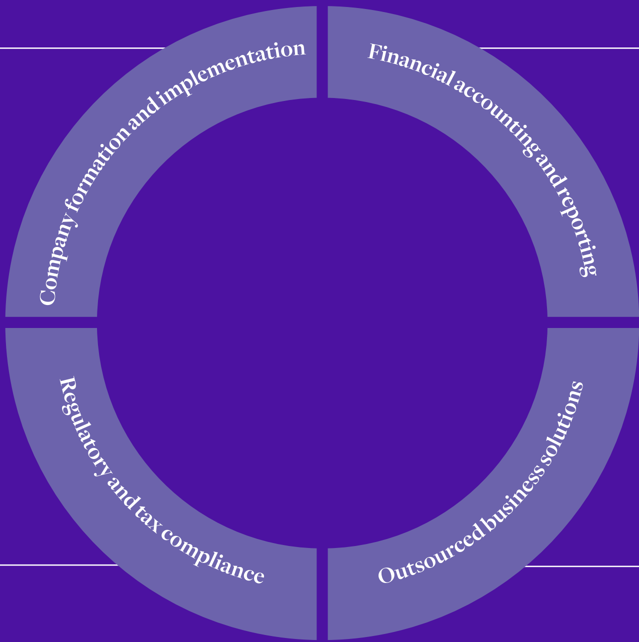
Private funds

As a sophisticated investor, you're looking for investment flexibility. Private investment funds offer that flexibility as part of a small group of like-minded investors, whether that's family, friends or a club deal. We have the experience, technology and expertise to handle different asset classes, portfolios, fund structures and investor demands. So whatever choice you make, we can help.

Corporate Services

You may be looking to expand into new markets or relocate your HQ or treasury function. Perhaps you want to establish a real estate structure. Alternatively, you may need support for securitisation or structured finance transactions. Whatever your needs, our director led teams can deliver.

Our services



- Corporate/entity formation
- Corporate governance review
- Corporate secretarial services
- Day to day administration
- Experienced specialist industry directors
- Registered office
- SPV administration
- Support for structured finance transactions

- Audit support
- Bank account management
- Calculation agent and investor reporting
- Consolidation of accounts
- Conversion of financial statements between IFRS and GAAP
- Financial statements
- Management accounts

- BEPS, ATAD and DAC6 support and transfer pricing documentation
- Entity and substance compliance health check
- FATCA and CRS support
- KYC and AML management
- Tax compliance, including VAT and corporate tax registration and filing
- Ultimate beneficial owner register services

- Cash management
- Dissolution/liquidation services
- Escrow services
- Loan administration services
- Loan agency services
- Office space
- Payroll services
- Seconded employees
- Security trustee
- Treasury management

Our expertise

International expansion

Real estate

Corporate trust and escrow

Corporate secretarial and governance services

Structured finance and securitisation

Aircraft leasing

Your business. Our knowledge.

International expansion

You're successful in your home market but are looking to expand into a new jurisdiction. Pro-active and fast-moving company incorporation is vital to get you up and running quickly. You need an efficient, responsive team that can work with your lawyers in all aspects of your company set-up, including bank account opening and tax registration. Our pragmatic and streamlined onboarding processes and procedures ensure we meet your time-sensitive requirements. You can focus on growing your business while we provide essential support for your business functions.

Or, you're an international organisation operating in multiple jurisdictions. You're exploring ways to reorganise the operational structure of your business to improve efficiencies. We are familiar with the regulatory landscape and compliance issues (FATCA, BEPS, CRS, ATAD) that need to be considered. We work with you to implement the corporate structure you choose.

Structured finance and securitisation

The world of capital markets, structured finance and securitisation can be complex. From deal conception to pricing and closing, you need to consider relevant regulatory, accounting and tax compliance requirements. Our professionals provide transaction and accounting support – from the structuring phase straight through to the closing – for a range of structured finance transactions and associated corporate structures and underlying assets. We can act as share trustee to hold the shares in nominee structures or as security trustee, protecting the interests of the noteholders in your transactions.

Aircraft leasing

Fast, effective transaction management support is important when you finance and lease aircraft globally. Our aircraft leasing teams provide that support from transaction closing to maturity for lease in/lease out (LILO) aviation transactions and financing or operating leasing deals. We establish financing and holding structures, including special purpose vehicles, to hold your aircraft. Once your deal has been executed, we can manage the lease administration, compliance, and accounting and reporting requirements of your holding entity. We also work with new leasing companies establishing platforms in new jurisdictions.

Your needs. Our experience.

Corporate trust and escrow

You're looking to secure credit repayment or gain better access to debt capital and are considering a corporate trust to temporarily hold assets or rights in a dedicated estate. We also manage corporate trusts for various requirements, such as transition management needs, real estate special purpose vehicles and shareholding issues in family companies.

You may have an important financial transaction to complete. In such cases, you need to be completely satisfied before giving the green light to transfer the relevant monies, funds, securities or assets. Alternatively, you may be party to a cross-border transaction that requires a common legal agreement between the two parties exchanging the assets. Escrow allows a trusted third party to hold the assets until all the terms of the transactions are met. We can support you throughout this process.

IQ-EQ Corporate Secretarial and Governance Services

Effectively managing the administrative and statutory compliance responsibilities for your organisation is more than a box ticking exercise. IQ-EQ Corporate Secretarial and Governance Services provide an integrated and tailored corporate services solution across our international network of offices. Our specialist team of chartered company secretaries and administrators takes care of all statutory submissions in an effective and timely manner. The team arranges and minutes board, committee and shareholder meetings; provides registered office and safe custody services; and acts as a processing agent.

Real estate

You have residential or commercial real estate investments and varying investment platforms and holding structures. Whether you're looking to establish straightforward or complex property holding structures, our real estate team can support you at any stage of the real estate lifecycle and for a broad range of real estate transactions. We provide real estate support services for multi-national corporations and institutional investors such as insurance companies and pension funds. Our experience of property types includes office buildings, shopping centres, care homes, warehouses, student accommodation, hotels, motorway service areas and residential developments.

Your goals.

Knowledge pool

You need to know that we understand your needs. With decades of experience among our senior client directors, we have the expertise at hand to anticipate and meet your requirements – whether you're a fund manager, multinational company, family office or private client.

Regulatory support

You need to know that we understand the significance of compliance. Our professionals have the expertise to effectively support you as you navigate the international regulatory landscape.

Safe environment

You need to know that your information is secure with us. We have security systems and processes in place to protect your information and are committed to your privacy. We continually invest in those systems and processes to keep us at the forefront of data and cyber security.

"In our 10+ years of association, IQ-EQ has proven to be consistently reliable and capable of delivering high quality outputs and managing complex fund structures. We are proud to partner with them."

Caspian Impact Investment Adviser

Our support.

Lasting relationships

You need to know that that you, your investors, your business or your family are in safe hands. Having a dedicated relationship manager is important. We ensure you have a single point of contact, whether we work with you in one jurisdiction or on a global scale.

Our people

You need to know our people are ahead of the curve. To build their expertise, and keep it up to date, we have our own in-house experiential training programme open to people at all levels of the organisation. Highly motivated, you'll find our people are eager to help make your plans come alive.

"Efficient and responsive. They 'get' what we do and are interested in our business." [1]

"It's not a faceless administration, it feels like an extension of the family office." [1]

[1] Client Research Programme, December 2017

Key contacts

If you would like to speak to us about investor services, simply contact one of the team and we'll be in touch.

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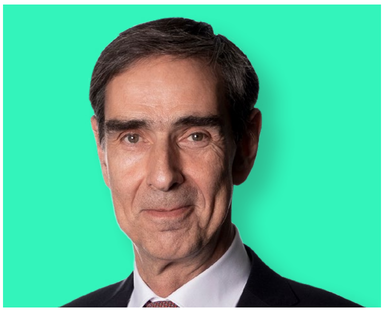

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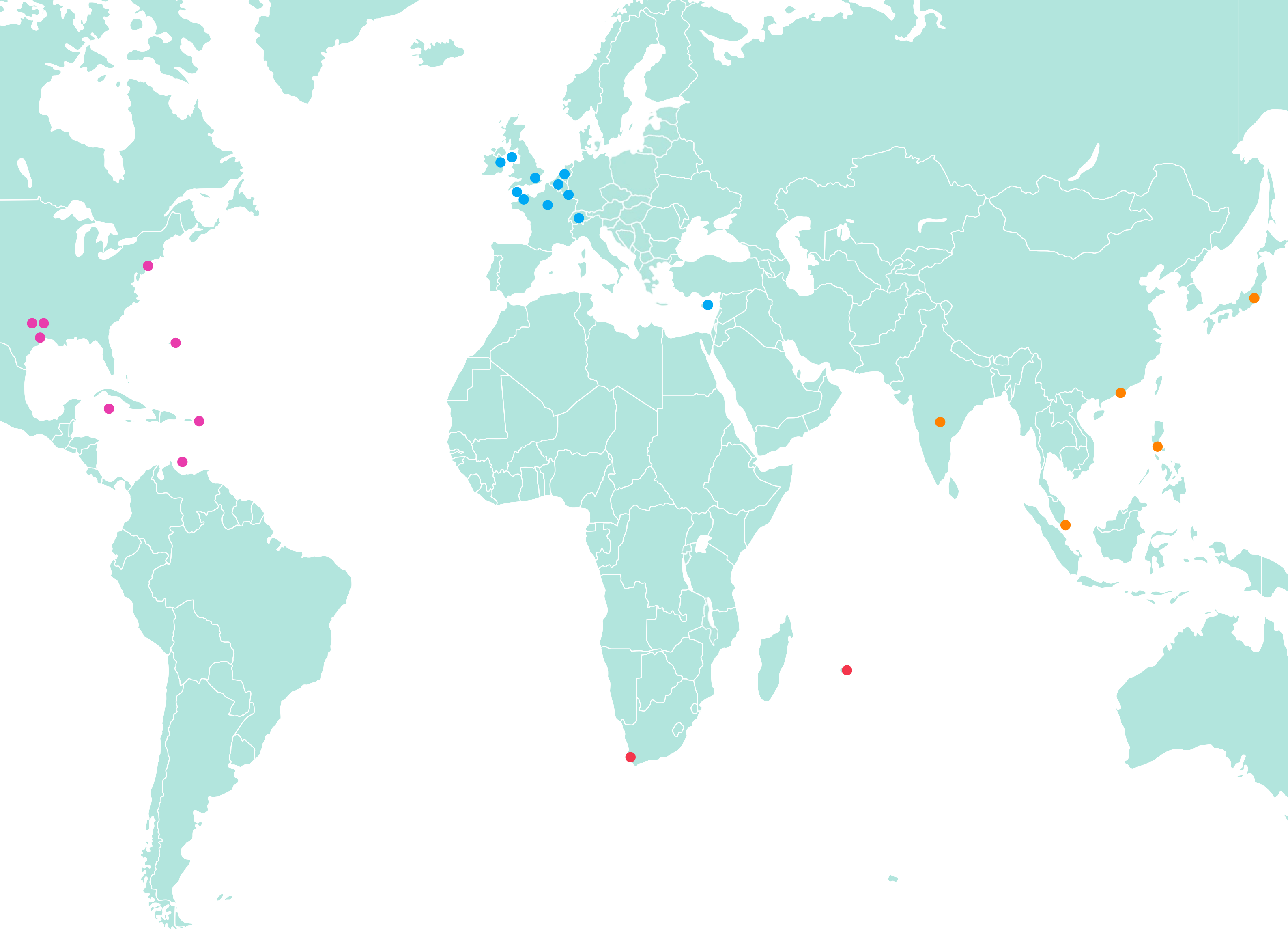

Our locations

We know that investor services need to be truly international to meet your needs and those of your investors, your businesses or your families. That's why we have offices in 23 countries, across four continents.

THE AMERICAS
- Bermuda
- British Virgin Islands
- Cayman Islands
- Curaçao
- USA (Dallas, Fort Worth, Houston & New York)

EUROPE
- Belgium
- Cyprus
- France
- Guernsey
- Ireland
- Isle of Man
- Jersey
- Luxembourg
- Switzerland
- The Netherlands
- UK

AFRICA
- Mauritius
- South Africa

ASIA
- Hong Kong
- India
- Japan
- Philippines
- Singapore

IQEQ
Know how Know you

Interested Inspired

Reference: TSL15s_16062020_3

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