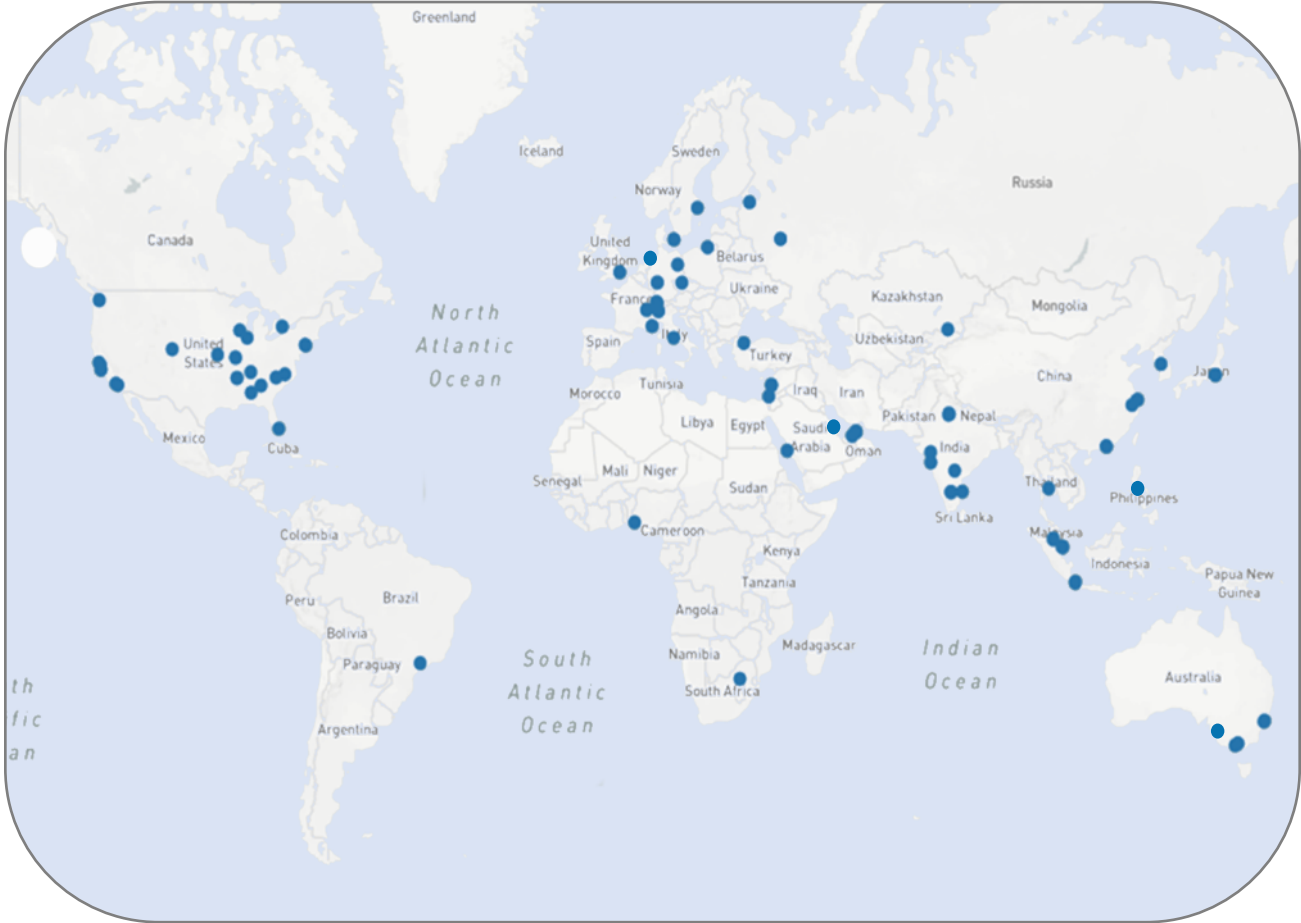
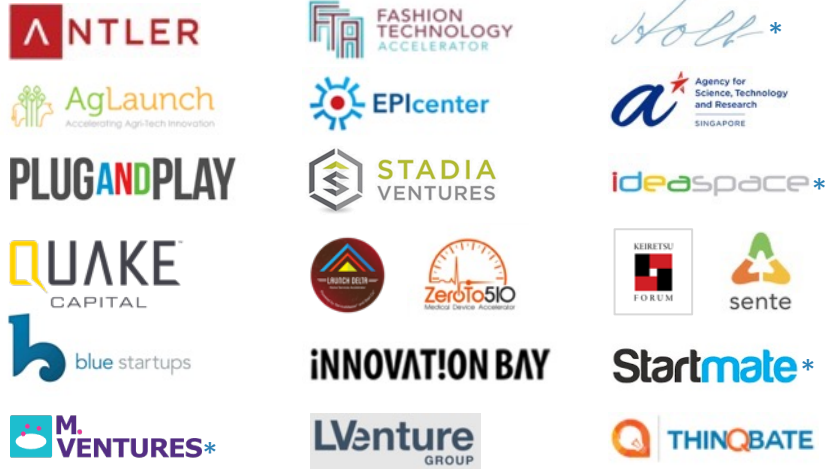


# Hatcher+ VAAST™

# Access to global deal flow

Hatcher+ partners with leading generalist and specialist accelerators and seed stage VCs. These partners provide access to up to 30,000 new startup investments annually - 30x the deal flow of traditional VCs.



# Advanced technology

The **Hatcher+** VAAST™ (Venture-as-a-Service Technology) platform is the world's most advanced venture as a service technology platform – VAAST enables AI-assisted analysis of partner program applications, management of tasks and teams, data analysis, and stakeholder reporting, via a custom-branded interface

- White-label ready
- Integrated with 26 leading APIs
- Support for 18 languages
- Support for 50 currencies



# AI-powered deal scouting

The **Hatcher+** VAAST™ (Venture-as-a-Service Technology) platform enables partners to identify new emerging business opportunities using AI and natural language processing-based algorithms and search for specific business types using the VAAST Deal Scout module.

The screenshot displays the Hatcher+ VAAST Deal Scout interface. At the top, there is a search bar with the placeholder text "Enter search terms separated by commas (i.e. food, agriculture)" and buttons for "Search" and "Deal Scout". Below the search bar, there are filters for "Unscreened 11", "Screened 21", "Passed 10424", "IC 4", and "Portfolio 128". A "Filter:" dropdown menu is visible. Below the filters, there are several deal cards. One card is highlighted, showing a detailed view of a deal for "Aireal".

Company	Description	Location	Relevance	Score
Fuzedinn	FuzedInn is a hotel automation system harnessing the power of Artificial Intelligence, big data and financial automation to make hotels much more profitable...	Lagos, Nigeria	39.6	526
AXEL Travel concierge	AXEL plans to transform the trillion dollar city tourism industry with the first city-focused online travel concierge service. The AXEL service is a...	New York City, United States	34.9	545
DigsFact	DigsFact uses Augmented Reality (AR) and Virtual Reality (VR) to Create a Digital Twin of any 3D Space and Enable Our Customers To Remotely Experience,...	Crystal Lake, United States	33.9	463
F3TCH	The global travel industry is a \$1.6 trillion per year market. About \$570 billion of that is accounted for by the global hospitality industry. To...	Colorado Springs, United States	33.4	460
VnuMngr	SalesForce for Venues (Restaurants, Nightclubs, Lounges & Bars) VnuMngr is a Hospitality Marketing, Sales & Operation Cloud Platform For Venue Operators. ...	New York City, United States	33.1	494

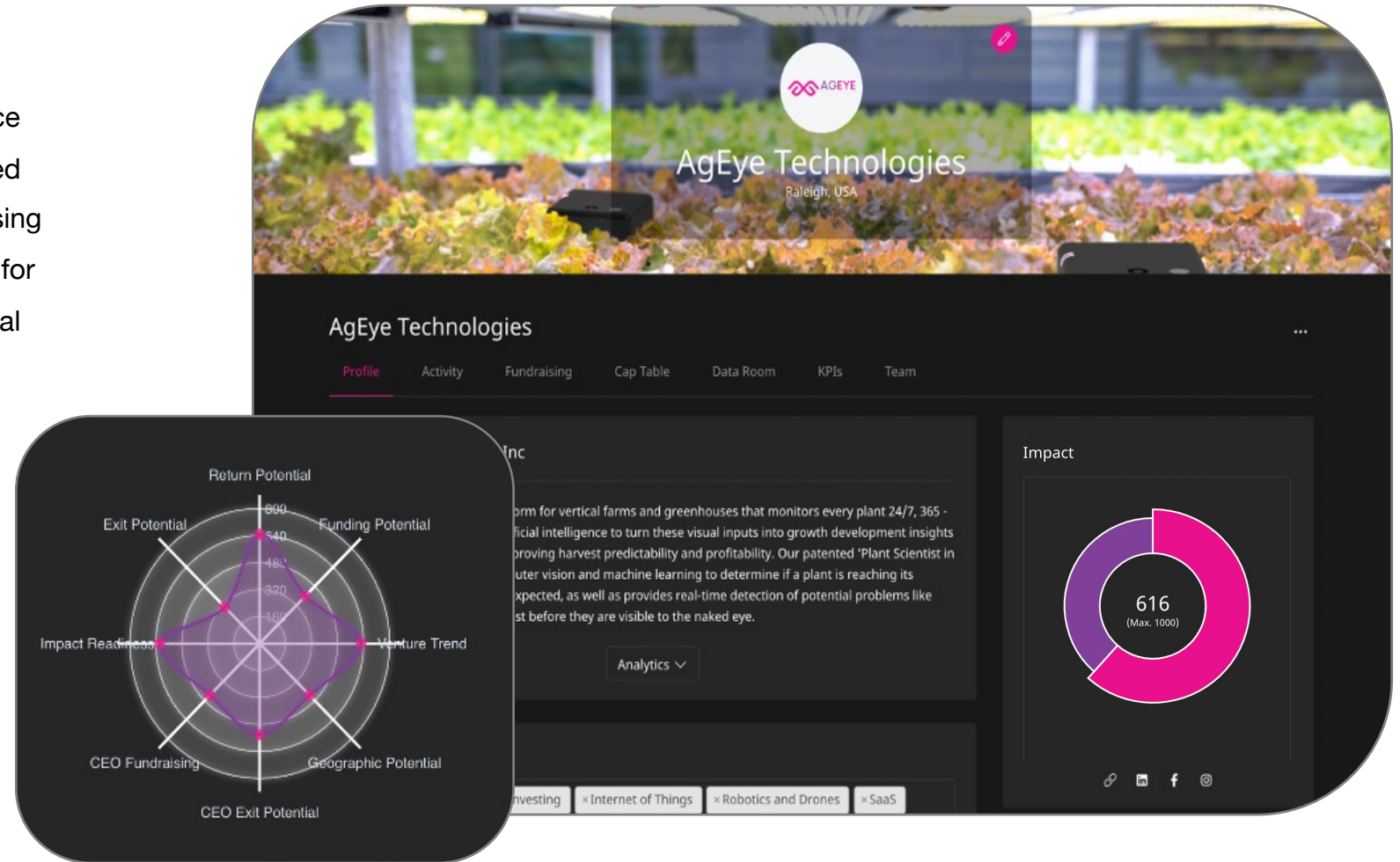
The detailed view of the "Aireal" deal shows the following information:

- Company:** Frisco Aireal
- Description:** Aireal offers a full end to end, turnkey solution that includes ideation, experience...
- Score:** H+ Score 465 / 1000
- Data Quality:** 938 / 1000
- Source:** Stadia



# Support for impact

The **Hatcher+** VAAST™ (Venture-as-a-Service Technology) platform enables impact-focused groups to identify impact-related startups using deep learning-based algorithms and search for specific business types using the VAAST Deal Scouting module.



# Scalable process automation

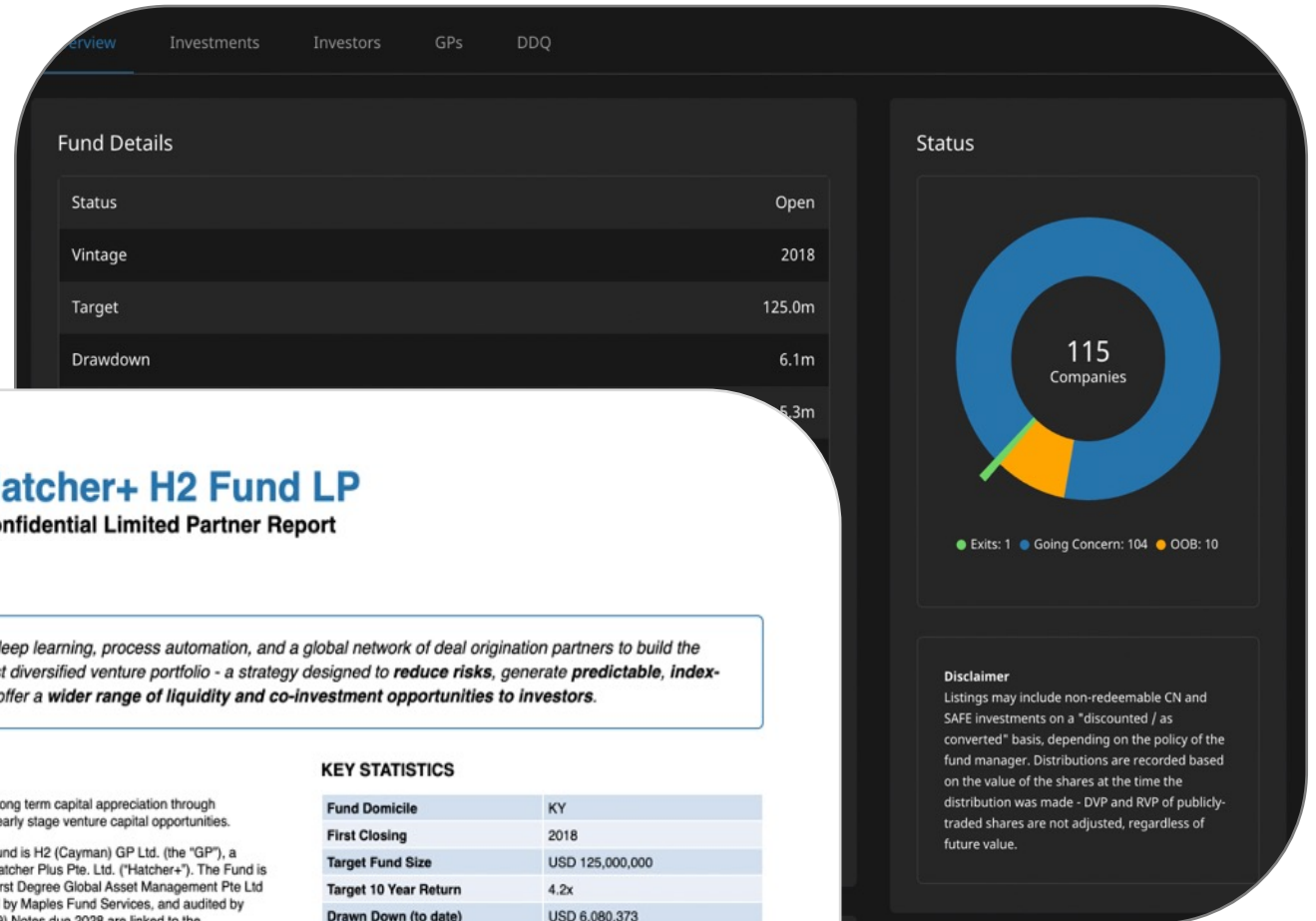
The **Hatcher+** VAAST™ (Venture-as-a-Service Technology) platform includes individual data profiles for startups, cap tables, fundraising campaign management, KPI tracking, and secure data rooms.



# Real-time reporting

The **Hatcher+** VAAST™ platform enables VCs to create and manage deal flow and portfolios, automate daily operations (including in-house accelerators), and generate comprehensive stakeholder reports

- Comprehensive reporting
- Support for multiple funds
- Updated in real-time



# Experienced leadership



*“Our deep-learning-based data models and technologies enable investors to access deal flow intelligently from proven sources, worldwide – and use AI to scout, sort, and invest in deals that more precisely match their investment mandates”*

***Dan Hoogterp, Founding Partner, Hatcher+*** (former SVP Data Science and CTO of Bankrate (Nasdaq: RATE), founder and CEO of Retrieval Technologies (acquired by SageMaker), EVP and CTO of SageMaker, Architectural Specialist at Sprint/MCI, Operating Advisor and LP at BV Partners)



*“Traditional venture funds face uncertain outcomes. Our strategies are based on a deep understanding of venture fundamentals – and a desire to deliver robust, predictable returns and high-quality direct investment opportunities for LPs”*

***John Sharp, Founding Partner, Hatcher+*** (former Managing Partner of Hatcher Pte Ltd, Founder & CEO of Authentium (cybersecurity partner for Comcast, Cox, Google, McAfee, Microsoft, NASA, Symantec, US Dept. of Commerce, Wontok - acquired by Cyren/Wontok), Managing Director (Asia) of WorldSpace)



# Expert advisors



**Atsushi Taira BSc, Managing Director - Mistletoe** (Director of Hatcher+, former SVP, Global Business Strategy for SoftBank Corporation / SoftBank Mobile, Chief of Planning and Optimization Officer of Brightstar, Chief Strategy Officer of SB Product Group, CEO of Bharti SoftBank, CEO of Myspace Japan, Chief Marketing Officer of Yahoo! Japan)



**Winnie Chen PhD, Director of AI Lab - PwC** (Senior Lecturer for Center for Finance, Technology and Entrepreneurship, former Member of the Forbes Technology Council, Chief Data Scientist IO-Tahoe, Co-founder and CTO of Flowcast, Senior Manager of Risk Management at American Express, Chief Data Scientist at Bankrate)



**Tony Morgan MBA, CEO - First Degree Global Asset Management** (former Head of Sovereign and Institutional Clients for JPMorgan Asia, COO and Head of Risk Management for JP Morgan Asia, Director for Jardine Fleming Asset Management, Corp Sec for multiple public companies listed on Australian and New Zealand stock exchanges)



**Stephen Fisher PhD, CIO - First Degree Global Asset Management** (Director of Aviation PLC (LSE:AVAP), former Head of Global Fixed Income Asia-Pacific at JPMorgan Chase, Managing Director JPMorgan Asset Management, Regional Head of Capital Markets Research for JP Morgan Asset Management, Member of NYCM Research)

# Thank you

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