

# Your #1 Data Platform for Wealth & Asset Management





2015 established

40+
people strong

**Zurich**Headquarter

40 clients

Digital Wealth Management Platform

wealtharc.com



## Al Driven Data Management – WealthArc transforms your Services

#### **Asset Consolidation for your Overview**

Holistic asset overview from 70+ custodian banks, including positions, transactions and electronic documents.

#### **Automation for your Efficiency**

Data from custodian banks include automatic reconciliation and data cleaning based on WealthArcs' proprietary Al Algorithm.



#### **Analytics for your Compliance & Risk**

Analytics from WealthArc and partners are available on the platform. Automated alerts provide scalable monitoring of portfolios for your assurance.

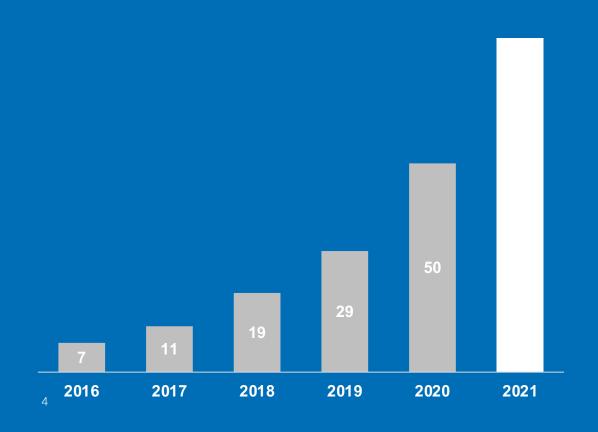
#### **Data Security for your Assurance**

The platform is cloud based in cooperation with Microsoft Azure. Geographic location of severs can be freely chosen along your requirements.

WealthArc supports the mission of Investor Servicing Companies, Fund Administrators, Trust Companies and Wealth Managers to enable their clients to benefit from state-of-the-art WealthArc Technology.



## WealthArc is the Custodian Bank API Powerhouse



#### 80+ WealthArc APIs

Increasing on the basis of standardisation & Al

WealthArc has vast experience in building API connections to custodian banks. On this basis a proprietary data format is used to standardise all custodian data, and to deploy automated AI data cleaning and quality checks. The scalability of this set up allows WealthArc to have an unparalleled speed and quality of custodian API development, making WealthArc the fastest growing platform in this space.

## Why WealthArc?







## **Data Quality**

70+ APIs
data feeds to custodian
banks with highest data
quality & trade execution

#### **No Manual Work**

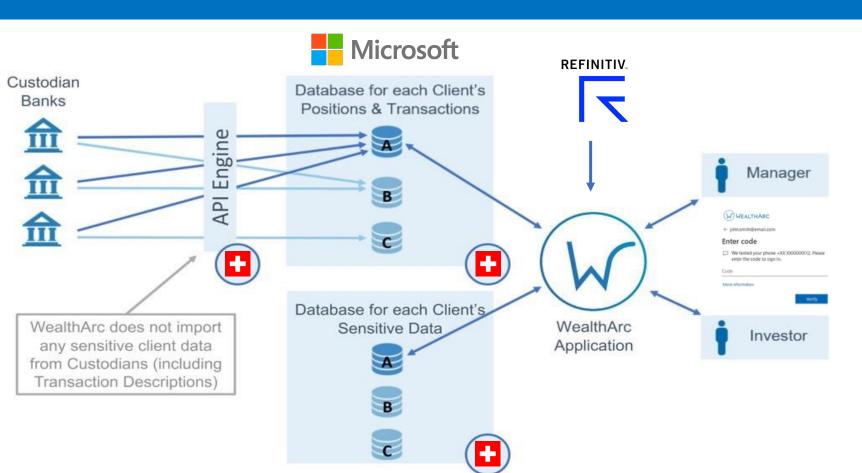
Automated
data consolidation and
Reconciliation
Workflow automation

#### **Transparent**

Two pricing models based on AuM / Portfolios for clear cost projection. Plug-andplay with no set-up costs

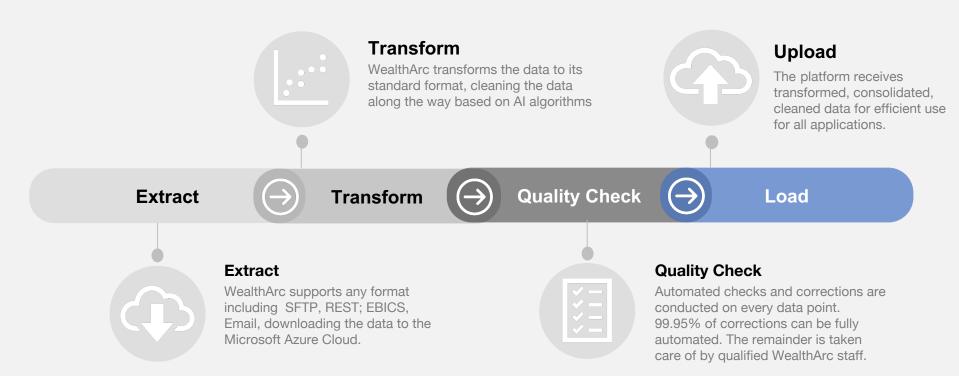


## **Cloud-Based Solution**





## Al Driven Data Management - WealthArc Proprietary ETL Algorithm





## Manage your clients' wealth anywhere, anytime



#### Comprehensive

- All portfolios from Custodian Banks
- Market Data
- Documents



#### **Customer-Centric**

- CRM, notes
- Customized Reporting
- Client-Portal
- Non-Financial Assets



#### **Cost-Effective**

- Portfolio
   Management
- Trading, Orders
- Risk Management
- Back-office



#### **Compliant**

- First Class Data Security
- Compliance Alerts
- User Roles
- 2-step authentication



## AuM based Pricing

AuM	Bps	Yearly cost (CHF)
100M	1,8	18,000
200M	1,8	36,000
400M	1,8	72,000
500M	1,8	90,000
700M	1,68	118,000
900M	1,62	146,000
1Bn	1,6	160,000



Unlimited custodian banks, licenses and portfolios
Unlimited investor logins for your clients
No installation fee
Microsoft servers in Switzerland and around the
world
Market data from Refinitiv (Thomson Reuters)
Open ecosystem with FinTech & RegTech partners
Support & training, bi-weekly product
enhancements

All-in-one pricing – no hidden fees



FO pricing: 1bp
EAM pricing:
1.8 bps on <500m AuM
1.4 bps on 500m – 1b AuM
Negotiable on >1b AuM



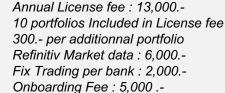
## Portfolio based Pricing

Portfolio number	Yearly cost (CHF)
10	13,000
20	16,000
30	19,000
50	25,000
70	31,000
90	37,000
100	43,000
200	73,000



Unlimited custodian banks and licenses
Automated Data reconciliation
Unlimited investor logins for your clients
Microsoft servers in Switzerland and around the world
Open ecosystem with FinTech & RegTech partners
Support & training, bi-weekly product enhancements









01 Initial set-up

**02** Data feed

**03** Data upload

#### Set up

We set up your Microsoft servers and create logins, upload your logo, asset tree, investment guidelines and strategies in the system.

#### **Connection to Custodian**

Your dedicated onboarding team opens the connections to your custodian banks.

2-3 weeks

#### Portfolio Data

We upload your portfolio historical data in the system from an Excel template.

2-3 days

06 Success

05 Kick-off

**04** Data upload

#### **Customer Success Team**

Each client has a dedicated point of contact within our customer success team. Your satisfaction will be regularly assessed

#### **User Training**

We provide the necessary training online for all users of the application.

Average onboarding duration:

4-5 weeks

#### **Client Data Migration**

We provide the support to upload your client meta data in the system from an Excel template.

2-3 days



## Let's build the future of Wealth Management together

Schedule a call, video conference, or face to face meeting with a WealthArc product specialist



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## WealthArc - Where Tech meets Wealth Management









- Founding resident of Google Campus Warsaw
- World-class mentoring from Googlers in SaaS
- Access to Al and Big Data Experts

- Go-to-market strategy to Swiss Cantonal banks
- Collaboration and revenue sharing agreement
- Pioneering cloud service provider in wealth management

- Architecture and scalability designed with Microsoft experts
- Use cases published on API engine overcoming various consolidation challenges

- Founding resident of Thomson Reuters
   Lab in Zurich Region
- Integration with Eikon, data terminal
- New pricing models tailored to Swiss EAMs

