



**BENAIAH**  
CUSTODY SOLUTIONS

TRUSTED. STRATEGIC. SECURE.

*[benaiahcustody.com](http://benaiahcustody.com)*

# PROFESSIONALLY & SECURELY

## ADMINISTERING THE CUSTODY OF DIGITAL ASSETS

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### *The Firm*

Benaiah Custody Solutions was designed to professionally and securely administer the custody of digital assets for corporations, foundations, limited liability companies, family offices, and trust companies.

Benaiah provides best-in-class solutions delivering the security, operations, access, regulatory oversight, and asset management our clients are pursuing. Our team will assist in designing the custody solution that best meets our client's portfolio of assets and wealth management expectations.



**BEN WIENER** *Chief Executive Officer/Chairman*

Ben Wiener is the CEO of Benaiah Co. and Chairman of the Board for Benaiah Holdings, Inc., a family of service companies. Ben has over ten years of demonstrated success leading multiple businesses with a focus on efficiency, growth, and revenue generation. Ben's studies in economics and finance along with his entrepreneurial skillset and value-focused mindset position him well to lead Benaiah Management, Benaiah Capital, and Benaiah Custody Solutions. Ben resides in Sioux Falls, SD with his wife Leah and their five children.



**CHRIS HMIELEWSKI** *Chief of Staff/Investor Relations*

Chris Hmielewski provides administrative leadership across all Benaiah Holdings, Inc. companies. Chris possesses over 25 years of experience in administration, leadership and staff development, fiscal management, operations, and client relations. During his 16 years as Director of Athletics at Southwest Minnesota State University, Chris fostered a culture of hard work, success, and teamwork while achieving financial and organizational growth. As Chief of Staff, he oversees the executive leadership, business development, operations, and client relations across the business entities. He holds a Bachelor's Degree in English Secondary Education and a Master's in Higher Education Leadership and Administration. Chris resides in Sioux Falls, SD with his wife Mary Jo and enjoys keeping up with their three adult children.



**KATIE BOBBIN** *Director of Brand, Culture, & Communications*

Katie Bobbin has a passion for people and a knack for fostering genuine relationships. As the Director of Brand, Culture, and Communications she ensures that Benaiah brings education and engagement to the ever-changing digital asset and blockchain technology industries. Katie comes to Benaiah with over ten years of experience in event planning, fund raising, relationship management, and delivering a first-class customer service experience in the public and private sectors. Her detail-oriented approach brings personalization and the pursuit of excellence to our clients, partners, and new employees during the onboarding process. She holds a Bachelor's Degree from Southwest Minnesota State University in Marketing with a Minor in Graphic Design. Katie resides in Sioux Falls, SD with her husband Jason and their two daughters.



**DREW HMIELEWSKI** *Director of Business Development/Investor Relations*

Drew Hmielewski is a former collegiate student-athlete for the University of Minnesota and brings a competitive drive and work ethic to Benaiah's team. During Drew's tenure at the U of M, he competed for the Golden Gopher football and baseball teams, and graduated earning his Bachelor's Degree in Business and Marketing Education. As the Director of Business Development and Investor Relations, Drew manages investor portfolios by supporting the growth of assets within Benaiah Capital's two hedge funds. He assists in educating accredited investors and institutions about the opportunities in the digital asset and blockchain technology space. His eagerness to learn, keen sense for building relationships, and strong desire to help people has prepared him well to advance the Benaiah family. Drew resides in Sioux Falls, SD.



# WHY BENAI AH

## *Qualified Custodian*

Benaiah works with the most respected and innovative Qualified Custodians (QC) in the United States. These custodians have advanced security procedures and infrastructure in place to protect client assets and are regulated by the Security Exchange Commission and Office of the Comptroller of the Currency. The Benaiah team will highlight the characteristics of each QC helping our clients understand the protocols and regulatory oversight that is in place to protect their assets.

### QC CHARACTERISTICS & BEST PRACTICES

- Secure custody
- Bankruptcy remote protection
- Unambiguous compliance
- Hardware security
- Blockchain monitoring
- Accounting of assets (Proof of reserves)
- Separate safekeeping of assets
- Insurance coverage
- Dual-control requirements
- Segregated accounts

## *Our Approach*

- Building **strong relationships** through listening and servant leadership
- Providing **trusted and respected** partners, services, and solutions
- **Customizing** custody and investment strategies to meet our clients' expectations
- **Guiding** our clients through each stage of the journey

# CUSTODY SOLUTIONS?

## *Cost*

### **BROKERED PRICING**

Benaiah Custody Solutions (BCS) has contracted a competitive pricing structure to provide our clients with institutional grade custody solutions at a fraction of the normal cost.

### **PARTNERED PREFERRED PRICING**

BCS has created a preferred pricing structure to benefit our clients who take advantage of our investment strategies within Benaiah Capital. Those strategies include a number of hedge funds and a custom management solution.

## *Our Services*

- **Qualified Custodians** with the security, operations, and regulatory oversight our clients expect
- **Custodial solutions** that support a diverse offering of digital assets and investment solutions
- **Fund Administrative Services** that include a client account portal, mobile app, and monthly reporting
- **A team of professionals** ready to assist in every step of your asset and wealth management experience with Benaiah

## *Partners*



# ASSET MANAGEMENT

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## *Qualified Custodian Investment Resources*

Each of our Qualified Custodial partners provide investment tools accessible within their secure ecosystem. The client's assets and desired level of investment activity helps Benaiah in recommending the top qualified custodians who align with their asset management goals.

## *Investment Strategies*

**STAKING** | Participants in staking receive a reward (staking yield) for committing their assets to the blockchain, ultimately strengthening its ability to process transactions while contributing to the security of the blockchain ecosystem. Staking involves participating in the proof-of-stake (PoS) or delegated proof-of-stake (DPoS) consensus mechanisms. This strategy can be an attractive way for investors to earn passive income, enhance the security of the blockchain network, and potentially benefit from the long-term growth of the underlying cryptocurrency. Our QCs support a variety of top market cap assets for our clients to utilize within the secure custodial ecosystem.

**LENDING** | Our QCs provide our clients the opportunity to lend their assets within a secure platform seeking competitive lending rates, conservative risk mitigation techniques, and strict requirements for high collateralization of the notes. These lending opportunities allow our clients to earn yield while under the secure infrastructure and protocols of our custodial partners.

**TRADING** | Our clients have a full array of trading strategies available within our QCs' ecosystems including the ability to trade from cold storage. Each of our QCs support different coin offering and trading strategies. If our clients wish to have an actively managed portfolio while their assets are in custody, the Benaiah team will help design a custody solution that achieves their wealth management goals.



# EDUCATIONAL RESOURCES

## *Educational Webinars & Seminars: Cryptocurrency and Blockchain Technology*

Part of Benaiah's mission is to help individuals, businesses, and organizations better understand the cryptocurrency market and blockchain technology, as part of the build out of Web3. Our educational sessions are designed to help our clients visualize and navigate the custody and investment opportunities in the digital asset and blockchain technology industries. Benaiah's team has a wealth of knowledge and experience in the following areas:

- History of Cryptocurrency
- Bitcoin & Blockchain Technology
- Ethereum & Applications
- Adoption of Technology/History of the Internet
- Web3 Innovations
- Digital Asset Investment Strategies
- Custodial Solutions

Individuals or institutions who would like to schedule or inquire about an in-person or virtual educational session, please contact the Benaiah team.



*Scan to submit your  
information through our  
contact form.*





**BENAI AH**  
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*For additional information*

PLEASE CONTACT THE BENAI AH TEAM

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