

## User journey overview

## **Buying phase**

Your journey starts with a discovery call to understand your family's needs and governance goals. We then provide a personalized demo and tailored proposal with clear use cases and pricing. Once aligned, we finalize the agreement and introduce your dedicated Client Success Manager to kick off onboarding.

## **Onboarding phase**

Your dedicated Client Success Manager sets up your platform with custom design, governance spaces, and permissions. We provide admin training, ready-to-use templates, and support content uploads to ensure a smooth, hands-on launch. Onboarding adapts to your family's timeline and typically lasts 3 weeks to 3 months.

## Service phase

Post-launch, we offer ongoing advisory, best practices, and engagement tips to maximize platform value. You'll also get invites to exclusive events and access to 24/7 global support.